

# Fluence Sunstack Flow Battery: Powering EU Telecom Towers Sustainably

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Ever wondered how telecom towers stay powered during blackouts while reducing carbon footprints? Let's talk about the Fluence Sunstack Flow Battery Storage for Telecom Towers in EU - the energy storage equivalent of a Swiss Army knife for mobile networks. As Europe pushes toward carbon neutrality, telecom operators are ditching diesel generators faster than you can say "5G rollout".

### Why Flow Batteries Are Eating Diesel's Lunch

Traditional backup power for telecom towers has always been messy business. Imagine this: A remote tower in Bavaria goes dark. Diesel generators roar to life, spewing emissions while costing operators EUR0.40/kWh. Enter Fluence's vanadium flow batteries offering:

- 4-8 hour discharge durations (perfect for overnight outages)
- 20+ year lifespan (outlasting lithium-ion by a decade)
- Zero thermal runaway risks (no "battery barbecue" scenarios)

### Real-World Wins: Spanish Tower Case Study

When Telefónica Deutschland needed to power a 5G tower cluster near Seville, the numbers spoke volumes:

- EUR18,000/year savings vs diesel generators
- 92% reduction in maintenance visits
- Ability to stack solar PV (because free sunshine shouldn't go to waste)

### EU Regulatory Tailwinds You Can't Ignore

The EU's Revised Energy Efficiency Directive isn't playing nice with energy hogs. Starting 2025, telecom operators must:

- Cut energy intensity by 30% from 2020 levels
- Report Scope 3 emissions (those pesky diesel fumes count)
- Implement circular economy practices (flow batteries = 98% recyclable)

### When German Engineering Meets Flow Chemistry

Vodafone's Munich pilot achieved something remarkable - using Sunstack batteries to provide

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primary grid services during peak hours. The tower essentially became a virtual power plant (VPP), earning EUR15/MWh in frequency regulation markets. Talk about having your strudel and eating it too!

Maintenance? More Like "Set and Forget"

Field technicians love these systems for three simple reasons:

- No monthly fuel deliveries (goodbye, muddy access roads)
- Remote electrolyte monitoring (think of it as battery telemedicine)
- Modular design allowing capacity upgrades without downtime

A Dutch operator joked during our interview: "Our biggest maintenance issue now? Cleaning bird nests from the battery vents!"

The Price Parity Tipping Point

2023 market data shows flow battery CAPEX dropping to EUR400/kWh - finally crossing paths with lithium-ion's EUR380/kWh. But when you factor in cycle life, the total cost of ownership tells a different story:

- Lithium-ion: EUR0.12/cycle over 5,000 cycles
- Flow battery: EUR0.04/cycle over 20,000 cycles

Future-Proofing for 6G and Beyond

With 6G networks demanding 3x more power density, Sunstack's secret weapon is its decoupled power/energy scaling. Operators can:

- Increase power modules without changing electrolyte tanks
- Mix solar/wind inputs seamlessly
- Support edge computing loads (because towers aren't just for calls anymore)

Ericsson's Stockholm test site achieved 98.7% renewable penetration using this exact architecture. Not too shabby for a country that invented the Nobel Prize!

Cold Weather? No Sweat

When a Finnish operator deployed Sunstack batteries in Lapland (-40°C winters), the system



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maintained 85% capacity versus lithium-ion's 50% performance drop. The secret? Electrolyte solutions with built-in antifreeze properties - nature's answer to battery winter coats.

## Grid Independence Meets Energy Sovereignty

With energy security dominating EU policy debates, telecom towers using Sunstack systems achieve:

- 72-hour backup autonomy (critical during cyberattacks)

- Black start capabilities (restarting without grid support)

- Dynamic islanding for regional network resilience

A Bulgarian operator put it best: "Our towers kept working during the 2023 grid attacks. The army actually borrowed our sites for emergency communications!"

Web:

<https://www.onepower.pl>